

Brad Mitchell***President, Global Logistics and Distribution (UPS Mail Innovations)***

As President of Global Logistics and Distribution, (Mail Innovations is one of the products in the business unit) Brad Mitchell oversees UPS's business mail services unit, which helps customers more efficiently and effectively manage their outbound mail pieces. UPS Mail Innovations accomplishes this through its participation in multiple work-share programs of global postal authorities, which complete the final delivery of the mail pieces.

Mitchell also coordinates operations for all contract logistics and post-sales services at UPS Supply Chain Solutions facilities in North America.

Mitchell joined UPS in 2000 after the company acquired Livingston, Inc., a Canadian healthcare logistics company, which expanded UPS's healthcare logistics focus with regulatory-compliant and controlled-environment distribution facilities and services across North America. He held various senior operational and financial positions within UPS.

Mitchell started his accounting and consulting career with Price Waterhouse before joining the logistics industry. He received a master's degree in business administration from McMaster University and a bachelor's degree in mathematics from the University of Western Ontario. He is a Chartered Accountant.

Mike Delaney***Senior Vice President, Operations, UPS Mail Innovations***

As senior vice president of operations of UPS Mail Innovations, Mike Delaney contributes significantly to the day-to-day management of UPS's business mail services unit. Since joining UPS Mail Innovations, Delaney has combined his experience in logistics, transportation, and marketing with strong organizational skills to strengthen the UPS Mail Innovations network.

Previously, Delaney held various management positions in all aspects of parcel shipping for UPS. He earned a master's degree in business administration from the University of Redlands and a bachelor's degree in marketing with an emphasis on product distribution and transportation from California State Polytechnic University.

John Walsh***Senior Vice President, Sales and Marketing, UPS Mail Innovations***

As senior vice president of sales and marketing, John Walsh oversees the marketing of UPS Mail Innovations' business mail services offerings and helps connect companies with business mail services that add value to their business.

Walsh became UPS Mail Innovations director of sales in 2001. In his 21 years at UPS prior to that, Walsh held several positions with the UPS small package operation, including package car driver, preload supervisor, and on-car supervisor. He then shifted to sales, working as a sales account executive in the Philadelphia area, a call center supervisor, a call center manager, a national account sales manager, and the East Central region key market manager. John Walsh has a Bachelor of Arts Degree from La Salle University in Philadelphia.

Tom Stapleton***Director, International Mail Services, UPS Mail Innovations***

Tom Stapleton manages UPS Mail Innovations' portfolio of international mail services, helping customers participate in the global economy by reducing the complexity and cost of mailing to more than 200 countries and territories.

Stapleton provides UPS Mail Innovations' international mail services customers with expertise gained from more than 25 years of experience in the transportation industry. He previously worked as an international account manager and an area sales manager for UPS Mail Innovations. Before joining UPS Mail Innovations in 2004, Stapleton worked for four years at Burlington Air Express; 15 years for DHL; and one year at World Distribution Services.